



## **Joint Projects**

When Integrated Recruitment and Training Enhances Your Company

## **Providing an Exceptional Recruitment Service**

Siamo Recruitment currently supply recruitment solutions to a West Midlands-based automotive manufacturing company.

Business demands have been extremely high over the past three years, with recent peak staffing levels requiring up to 400 staff members. Our onsite presence, local network and sector expertise has enabled us to continue to successfully deliver.

As well as successfully retaining our contract four times since 2004, we were awarded the Global Supplier of the Year award in 2017 for our efforts in the West Midlands during 2016.

Our client's opinion is more proof of our ability to successfully recruit in this industry:

"Siamo Recruitment have been a true partner in our sites' success over the past year, regularly going the extra mile in meeting our requirements – often at short notice. Siamo Recruitment are our continuing choice of master vendor for all our production staff and were an integral part of our success in achieving huge growth."

- Carol Davies (HR Director) January 2018

## **Integrating and Fulfilling Training Needs**

Part of our success is our ability to integrate training into our recruitment strategies. Our strong relationship with our client, built through getting to know their company culture, allowed us to introduce Siamo Training in December 2016.

We started by trialling our concept with 40 of our flexible staff members.

- Within three months we were delivering training to all flexible staff.
- Within six months, we were training all staff across the factory.

We have proved that training makes a positive impact on communication, job knowledge, reduction of waste and morale.

We are now the sole supplier of training for our client, with our team of 5 onsite trainers delivering all training, including inductions, PMO, BIT, Team Leading, Management, English and Engineering, from entry-level up to Level 5. All of the courses we offer are bespoke to our client and take into account their company values and SOP's.

## The Value of Partnership

This partnership between recruitment and training allows us to introduce staff and invest in their skills. The benefits of this are huge for both our clients and flexible staff. We like to be fully invested in our contracts and integrating training with our recruitment enables us to provide the best service we can.